The Links, Incorporated
Linked in Friendship, Connected in Service
Central Area

THE CENTRAL AREA
LEADERSHIP SUMMIT
OF THE LINKS, INCORPORATED

Lesson #3
Head, Heart, Courage and Spirit are the cornerstones of character

The Scarecrow needs a brain, the Tin Man a heart, the Lions some courage and Dorothy is trying to return home. We recognize that to be our best as a human, a leader or team member, we must draw from Head, Heart, Courage and Spirit

The Links, Incorporated
Linked in Friendship, Connected in Service
Central Area

Lesson #3 Presenters

Link Monica Allen
Area Vice Director
Windy City (IL)

Link Gladys Hankins
Chair, Organizational Effectiveness
Queen City (OH)

Link Sharilyn Franklin
Organizational Effectiveness
St. Louis (MO)

THE CENTRAL AREA LEADERSHIP SUMMIT OF THE LINKS, INCORPORATED

Lesson #3 Objectives

1. Understand the type of leaders we need for today's organization.
2. How do the 'Brains', 'Heart' and 'Courage' play a part in preparation to lead and working smarter.
3. How to utilize key tools and resources to build a strong foundation for present and future needs.
4. Recognize our limitations while maintaining courage and resilience.

The Links, Incorporated
Linked in Friendship, Connected in Service
Central Area

Central Area's Cornerstones Of Character

THE CENTRAL AREA LEADERSHIP SUMMIT OF THE LINKS, INCORPORATED

The Links, Incorporated
Linked in Friendship, Connected in Service
Central Area

Lesson #3 – 'The Brain'

Link Jeannine Quick-Frasier
16th Central Area Director
Columbus (OH)

"People may not remember
what you said or what you did
but they will always remember
how you made them feel"

Maya Angelou

THE CENTRAL AREA
LEADERSHIP SUMMIT
OF THE LINKS, INCORPORATED

The Links, Incorporated
Linked in Friendship, Connected in Service
Central Area

Lesson #3 'Courage'

"By the simple Eloquence of example"

Link Teree Caldwell Johnson
17th Central Area Director
Des Moines (IA)

THE CENTRAL AREA LEADERSHIP SUMMIT OF THE LINKS, INCORPORATED

The Links, Incorporated
Linked in Friendship, Connected in Service
Central Area

Lesson #3 'Heart and Spirit'

"To whom much is given,
Much is required"

Luke 12:48

Link Alice Strong Simmons
18th Central Area Director
Oklahoma City (OK)

THE CENTRAL AREA LEADERSHIP SUMMIT OF THE LINKS, INCORPORATED

The Links, Incorporated
Linked in Friendship, Connected in Service
Central Area

CENTERING OURSELVES

THE CENTRAL AREA
LEADERSHIP SUMMIT
OF THE LINKS, INCORPORATED

The Links, Incorporated
Linked in Friendship, Connected in Service
Central Area

Cornerstones of Character

RESOLVING

CHAPTER

CONCERNS

THE CENTRAL AREA LEADERSHIP SUMMIT OF THE LINKS, INCORPORATED

Heart and Courage Scenario
SEW WHAT?

The Links, Incorporated
Linked in Friendship, Connected in Service
Central Area

The prestigious 33-member Greater Plains (IA) Chapter is 45 years old. Most members are in their 60's. They've had the same fundraising project for past 9 years - a quilting club under the NT&S Facet. For 10 weeks, they meet for 6 hours on Saturdays, and sometimes invite women from the community to participate. Some members come every week; others come when they want to. The get-together gives them an opportunity to network, eat, gossip, get service hours and sew. They usually complete one quilt every two weeks, then auction them off, generating around $2,000 yearly for their effort.

The other facets do little during the year. The chapter has an ineffectual strategic plan which is mostly ignored.

THE CENTRAL AREA LEADERSHIP SUMMIT OF THE LINKS, INCORPORATED

The Links, Incorporated
Linked in Friendship, Connected in Service
Central Area

Dinah is the new president. She is 47 years old and committed to moving her chapter forward. She has tried hard to motivate her program committee to come up with more transformational programs that will help attract younger members and do more to help the community.

At the last meeting of the calendar year, Dinah reminded members about the needs for the coming year - 48-hour service requirement, dues, assessments, etc. However, as they prepared to send in their annual service-hour report, six members had not completed their 48 hours for no known reasons. At her Executive meeting, Dinah and her VP bring let the committee know these members will be forfeiting their membership. While a few support the move, most do not. They want to "donate" hours, "forgive" the requirement and just turn in 48 for hours for everyone. They literally pounce on Dinah for being "unsisterly."

How does Dinah garner the *heart and courage* to stand up to her committee? Can there be a win-win?

THE CENTRAL AREA LEADERSHIP SUMMIT OF THE LINKS, INCORPORATED

The Links, Incorporated
Linked in Friendship, Connected in Service
Central Area

RESOLUTION?

- What are your gut reactions?
- What factors should be considered?
- How would you approach this situation?
- What is your “Plan B”?
- What conclusions did you draw?

THE CENTRAL AREA LEADERSHIP SUMMIT OF THE LINKS, INCORPORATED

The Links, Incorporated
Linked in Friendship, Connected in Service
Central Area

Head and Spirit Scenario
SHE'S HAD IT!

The St. Luke (MO) chapter was chartered in 1997 and will celebrate its 20th anniversary in 2017. The chapter has 31 members whose average age is 52 with a good balance of younger and senior members. Last year, the vice-president chose not to run for president, leaving the nominating committee with a real dilemma. No one they asked wanted to run because they saw that every president has a hard time in this chapter. The nominating committee coaxed Gretchen into running.

Link Gretchen has been a Link for six years. She is 49 and is beginning her 2nd year as president. The first year was rough as she faced constant opposition trying to lead a chapter full of strong women, all leaders who had all the answers.

LEADERSHIP SUMMIT
OF THE LINKS, INCORPORATED

The Links, Incorporated
Linked in Friendship, Connected in Service
Central Area

Furthermore, many of her members don't return her phone calls, nor do they keep their commitments. They talk about her behind her back. At meetings, she gets challenged the minute she opens her mouth. The chapter's programs are suffering badly.

Miserable, Gretchen is beginning to dread coming to meetings. She has considered giving up her office, and, at times, she's even wanted to resign from the Links.

How can Gretchen use her *head and spirit* to turn this situation around and move her chapter forward?

THE CENTRAL AREA LEADERSHIP SUMMIT OF THE LINKS, INCORPORATED

The Links, Incorporated
Linked in Friendship, Connected in Service
Central Area

RESOLUTION?

- What are your gut reactions?
- What factors should be considered?
- How would you approach this situation?
- What is your “Plan B”?
- What conclusions did you draw?

THE CENTRAL AREA LEADERSHIP SUMMIT OF THE LINKS, INCORPORATED

The Links, Incorporated
Linked in Friendship, Connected in Service
Central Area

The Cornerstones of Character

THE CENTRAL AREA LEADERSHIP SUMMIT OF THE LINKS, INCORPORATED